

## Message Text

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ACTION EUR-12

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FM AMEMBASSY OSLO  
TO SECSTATE WASHDC 5275

S E C R E T SECTION 1 OF 3 OSLO 0812

FOR EUR ONLY

E.O. 11652: GDS  
TAGS: AMGT, PFOR, XX  
SUBJECT: U.S. GOALS AND OBJECTIVES FOR AMBASSADORS

REF: (A) STATE 291277, (B) STATE 295590, (C) STATE 296053, (D)  
OSLO 0160

1. OVERVIEW STATEMENT: THE STATEMENT OF GOALS AND OBJECTIVES FOR NORWAY FOR THE COMING YEAR REPRESENTS AN ADJUSTMENT OF OUR EXISTING PROGRAM RATHER THAN ANY MAJOR SHIFT OF DIRECTION. WHILE EXTERNAL EVENTS HAVE CAUSED SOME SHIFTS IN EMPHASIS, OUR BASIC GOALS AND OBJECTIVES REMAIN ESSENTIALLY WHAT THEY HAVE BEEN FOR THE PAST SEVERAL YEARS.

2. THE EVIDENT HEIGHTENING OF SOVIET INTEREST IN NORWAY WILL, IN THE NEXT TWO YEARS, CAUSE SOME SHIFT IN EMPHASIS REGARDING US PROGRAMS. SIMILARLY, THE EMPHASIS THAT THE US NOW PLACES ON HUMAN RIGHTS OPENS NEW OPPORTUNITIES HERE FOR COOPERATION IN A FIELD WHERE NORWAY HAS THE INTEREST AND THE CREDENTIALS TO BE AN EFFECTIVE PARTNER.

3. THE PRIMARY USG CONCERN IN NORWAY REMAINS THAT OF FOSTERING THE GON ROLE AS A MEMBER OF THE NORTH ATLANTIC ALLIANCE. NORWAY'S CRITICAL GEOGRAPHIC LOCATION MAKES THAT CONCERN PARAMOUNT. FORTUNATELY THE SHARED IDEALS AND INSTITUTIONS OF THE US

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AND NORWAY, AS WELL AS THE STRONG BONDS OF FRIENDSHIP BETWEEN THE TWO COUNTRIES, GIVES US AMPLE SCOPE WITHIN WHICH TO PURSUE THIS GOAL. AT THE SAME TIME, RECOGNIZING THAT NORWAY, DUE TO HER GROWING ROLE AS AN ENERGY EXPORTER WILL BECOME A MORE IMPORTANT ACTOR IN EUROPE IT IS IMPORTANT THAT WE DO NOT TAKE HER FIRENDSHIP FOR GRANTED, BUT CONTINUE TO CULTIVATE THE GOOD WILL OF NORWEGIAN INSTITUTIONS AND LEADERS.

4. IN A SIMILAR VEIN, OUR ECONOMIC INTERESTS IN NORWAY HAVE NOT, IN THE PAST FEW YEARS CHANGED IN NATURE, BUT RATHER, HAVE BECOME--AND WILL BECOME--LARGER. THIS MAY DEMAND MORE US ATTENTION BUT DOES NOT NECESSARILY REQUIRE DIFFERENT US APPROACHES. IN AN EFFORT TO RESTRAIN RAPIDLY RISING COSTS, THE GON WILL ALLOW UNEMPLOYMENT TO INCREASE SOMEWHAT THIS YEAR. THIS MAY RESULT IN LESS GON WILLINGNESS TO SPEND ON DEFENSE; PRESSURES TO "BUT NORWEGIAN" WILL AT THE SAME TIME INCREASE.

5. THERE DO NOT EXIST ANY SERIOUS QUESTIONS ON THE VALIDITY OF US POLICIES NOR ANY BASIC DIFFERENCES OF OPINION WITHIN THE MISSION. ALL ELEMENTS OF THE MISSION ARE ENGAGED IN THE PURSUIT OF OUR OBJECTIVES HERE. USIS HAS WORKED CLOSELY WITH THE REST OF THE MISSION ON MATTERS SUCH AS THE IV PROGRAM, MEDIA RELATIONS AND THE NATO TOUR EFFORT. SIMILARLY, THE DAO AND ODC MAINTAIN CONTACT WITH THE MILITARY AUTHORITIES, COORDINATE ON MATTERS SUCH AS TRAINING AND EXERCISES AND CARRY SUCH RESPONSIBILITIES AS THE F-16 FOLLOW UP.

6. THE FOLLOWING COMMENTS, IN RESPONSE TO STATE 296053, ARE KEYED TO OUR JANUARY 15 STATEMENT OF GOALS AND OBJECTIVES.

I. A STRENGTHENED DEFENSE RELATIONSHIP WITH THIS KEY NORTHERN FLANK ALLY

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7. --STRENGTHEN THE COMPLEMENTARY US/NORWEGIAN BILATERAL DEFENSE RELATIONSHIP WITH SPECIAL EMPHASIS ON NORWAY'S CAPABILITY TO RECEIVE REINFORCEMENTS.

8. THE SEVERAL PLANNED TAC DEPLOYMENTS TO DESIGNATED COBS THIS YEAR WILL SERVE TO IDENTIFY DEFICIENCIES AND DEMONSTRATE GENERAL COMPATABILITY. IT WILL THEN BE NECESSARY TO MONITOR THE PROGRAM TO CORRECT DEFICIENCIES. IN ADDITION, THE EMBASSY CONTINUES TO BELIEVE THAT AN EARLY INVITATION FOR AN OFFICIAL VISIT TO THE US BY MOD HANSEN OFFERS AN EXCELLENT OPPORTUNITY TO STRENGTHEN DEFENSE RELATIONSHIPS.

9. -CONCLUDE A LOC BILATERAL AGREEMENT.

WE WILL CONTINUE TO WORK OUT SPECIFICS WITH THE GON SO THAT THE AGREEMENT MAY BE CONCLUDED IN THE CURRENT YEAR. WE MAY NEED WASHINGTON SUPPORT TO ACCELERATE THE INTERNAL USG WORK ON THE LOC IF WE ARE TO MEET THIS DEADLINE.

10. --ENCOURAGE NORWAY TO MOVE AHEAD ON PRE-POSITIONING WAR RESERVE MATERIAL

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11. THE GON HAS DEMONSTRATED A WILLINGNESS TO PURSUE THIS COURSE, AND HAS INDEED APPARENTLY ACCEPTED PUBLICLY THE PRINCIPLE. DISCUSSIONS ON PRESTOCKAGE IN SUPPORT OF CANADIAN FORCES ARE MOVING ALONG. STORAGE OF CERTAIN BRITISH EQUIPMENT AND SUPPLIES ALSO HAS BEEN AGREED TO. IT NOW APPEARS TIMELY TO BEGIN IDENTIFICATION OF SPECIFIC UNITS, TO OUTLINE THEIR MATERIEL NEEDS, TO INSPECT LOCATIONS AND TAKE CONCRETE ACTIONS TO IMPLEMENT A PROGRAM. IN PARTICULAR, WE SHOULD BEGIN PREPARATIONS AT THOSE CO-LOCATED OPERATING BASES (COB) IDENTIFIED BY THE USAF AS INITIAL DEPLOYMENT BASES (IDB) AND POSSIBLY EVEN AT SOME OF THE ALTERNATE DEPLOYMENT COBS.

12. --ENCOURAGE STRONG NATIONAL DEFENSE POLICIES AND ASSIST NORWAY IN MAKING MORE EFFECTIVE USE OF ITS DEFENSE OUTLAYS SO AS TO BE BETTER ABLE TO MEET ITS NATO OBLIGATIONS.

13. THE FOCAL POINT ON DEFENSE POLICIES WILL BE THE AS YET UNPUBLISHED DEFENSE REVIEW COMMISSION REPORT. WE EXPECT THAT REPORT TO RECOMMEND ESSENTIALLY A CONTINUATION--AT SOMEWHAT HIGHER LEVELS--OF THE CURRENT DEFENSE PROGRAM. THE REQUIRED RECOMMENDED FUNDING LEVELS (PLUS 3 TO 4 PERCENT A YEAR) WILL NOT BE EASILY ACCEPTED BY POLITICIANS AND BUREAUCRATS WHO ARE PRINCIPALLY CONCERNED WITH UNCERTAIN STATUS OF NORWEGIAN ECONOMY.

14. IN A GENERAL SENSE, THE NAVY'S PROGRAMS OF SHIP VISITS HAVE SERVED US WELL BY PROVIDING TANGIBLE EVIDENCE THAT  
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NORWAY ACTS NOT AS "LITTLE NORWAY" BUT AS A MEMBER OF A

STRONG ALLIANCE. WE HOPE THEY WILL CONTINUE IN GOODLY NUMBERS AND AS FREQUENTLY, AS TIME, DISTANCE AND COST FACTORS ALLOW. IN PARTICULAR, NUCLEAR-POWERED WARSHIP VISITS SHOULD OCCUR WITH SOME REGULARITY.

15. WE WILL CONTINUE TO MONITOR AND ABET THE F-16 PROGRAM. IN VIEW OF THE EXPECTED SLOWING OF THE NORWEGIAN ECONOMY, WE EXPECT THAT THE GON WILL LOOK TO SIMILAR COPRODUCTION SCHEMES AND US OFFSET DEFENSE PURCHASES. THE USG SHOULD GIVE PRIORITY AND FAVORABLE CONSIDERATION TO SUCH PROPOSALS. WE SHOULD ALSO DESIGNATE A FOCAL POINT FOR COORDINATING FOLLOWUP ON OUR BILATERAL MOU.

16. THE POST'S HIGHLY SUCCESSFUL USIS NATO TOUR PROGRAM WILL BE EXPANDED SO THAT MORE GON POLICY MAKERS WILL HAVE FIRST-HAND KNOWLEDGE OF NATO OPERATIONS. WE WILL PROBABLY NEED ADDITIONAL RESOURCES FOR THIS PROGRAM IN THE YEAR AHEAD.

17. WE SHALL CONTINUE TO ENCOURAGE NORWAY TO PARTICIPATE IN THE AWACS PROGRAM, INCLUDING THE DESIGNATION OF NORWEGIAN SUPPORT FACILITIES.

II. MAINTENANCE OF CLOSE POLITICAL COOPERATION.

18. THE MOST IMPORTANT IMMEDIATE ACTION THE USG COULD TAKE HERE WOULD BE A VISIT THIS YEAR BY THE VICE PRESIDENT. WE ALSO RECOMMEND THAT IF POSSIBLE PRESIDENT CARTER SCHEDULE A BRIEF BILATERAL MEETING WITH PRIME MINISTER NORDLI DURING THE MAY SUMMIT.

19. --STRENGTHEN TIES WITH NORWEGIAN POLITICAL FIGURES AND OPINION LEADERS, WITH SPECIAL EMPHASIS ON MEMBERS OF THE STORTING.

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20. EMBASSY OFFICERS ARE NOW MAKING SPECIAL EFFORT TO BROADEN THEIR STORTING CONTACTS WITH SPECIAL ATTENTION TO NEW MEMBERS. THE NATO TOUR PROGRAM IS A PARTICULARLY GOOD TOOL IN THIS REGARD. THE EMBASSY WILL ALSO DIRECT MORE OF ITS IV PROGRAM TO US TRAVEL BY STORTINGSMEN.

21. --SOLICIT NORWEGIAN SUPPORT FOR US POSITIONS IN MULTILATERAL FORUMS WITH PARTICULAR EMPHASIS ON HUMAN RIGHTS AND DISARMAMENT MATTERS.

22. THE EMBASSY WILL CONTINUE ITS PROGRAM OF CLOSE CONSULTATIONS WITH MFA OFFICIALS RESPONSIBLE FOR MULTILATERAL AFFAIRS. CONSULTATIONS SUCH AS THOSE CONDUCTED BY AMBASSADOR MCHENRY PRIOR TO THE UNGA ARE PARTICULARLY USEFUL. WE STRONGLY URGE A SIMILAR PRE-UNGA VISIT THIS YEAR.

23. --SEEK OUT AREAS, BEYOND THE MULTILATERAL, IN WHICH WE CAN COOPERATE WITH NORWEGIAN AUTHORITIES AND PRIVATE GROUPS ON HUMAN RIGHTS.

24. THE PRESIDENT'S CALL FOR ATTENTION TO HUMAN RIGHTS HAS STRUCK A RESPONSIVE CHORD IN NORWAY. THE EMBASSY HAS BEEN IN TOUCH WITH SOME OF THE PRIVATE GROUPS THAT HAVE BEEN FORMED TO MONITOR PROGRESS ON HUMAN RIGHTS. THAT CONTACT WILL BE EXPANDED AND PURSUED, WITH THE EMBASSY PROVIDING SUCH ASSISTANCE AS IS APPROPRIATE.

25. --FOSTER BETTER UNDERSTANDING OF US AND CLOSER COOPERATION AMONG NORWAY'S YOUTH AND EMERGING LEADERS.

26. THE EMBASSY YOUTH COMMITTEE HAS AN ACTION PROGRAM FOR THE PERIOD THAT CALLS FOR CONTACT WITH YOUTH GROUPS AND IDENTIFICATION OF FUTURE LEADERS.

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27. WE HAVE ALS TARGETED FOR SPEICAL ATTENTION ALL NEW MEMBERS OF THE STORTING, WITH INDIVIDUAL OFFICERS ASSIGNED TO CULTIVATE SPECIFIC STORTINGSMEN. IN ADDITION OUR NATO TOUR AND IV PROGRAMS APPLY TO THIS OBJECTIVE AS WELL AS THE OTHERS LISTED ABOVE. THE EMBASSY IS ALSO EXPANDING ITS COVERAGE OF THE BERGEN AREA AND STAVANGER, ESPECIALLY IN REGARD TO CONTACTS WITH THE IMPORTANT NEW PETROLEUM WORKERS UNION.

III. MAINTAIN CLOSE CONSULTATIONS REGARDING SOVIET-NORWEGIAN RELATIONS

28. --SUPPORT AND STRENGTHEN NORWAY'S HAND VIS-A-VIS THE SOVIET UNION IN THE NORTHERN REGION, ESPECIALLY WITH RESPECT TO THE SVALBARD ARCHIPELAGO.

29. WE REGARD THE INCREASE IN SOVIET ATTENTION TO NORWAY AS THE MOST SERIOUS SHIFT IN EMPHASIS THAT WE HAVE BEEN HERE IN THE RECENT PAST. THE EMBASSY HAS, ACCORDINGLY, STEPPED UP ITS CONTACT WITH ALL MFA OFFICIALS CONCERNED WITH NORTHERN AFFAIRS. WE EXPECT THE ANNUAL SVALBARD CONSULTATIONS TO BE BROADER IN SCOPE THAN HAS BEEN THE CASE IN THE PAST. WITH THE MFA'S NEW NORTHERN TASK FORCE, THE GON PARTICIPANTS SHOULD BE BETTER VERSED AND, WE EXPECT, TAKE A MORE COHESIVE VIEW OF THE NEXUS OF NORTHERN, I.E. SOVIET, PROBLEMS.

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30. THE NANSEN DRIFT PROJECT HAS BECOME EVEN MORE CRITICAL TO THIS ASPECT OF NORWEGIAN POLICY. IT OR AN ALTERNATE PROJECT PROVIDING FOR A US PRESENCE WILL BE NECESSARY IF WE ARE TO CONVINCE THE GON THAT OUR SUPPORT FOR THEIR DIFFICULT ROLE RE SVALBARD IS MORE THAN HORTATIVE.

IV. ADVANCEMENT OF US ECONOMIC INTERESTS IN THE CONTEXT OF AN EVOLVING NORWEGIAN ECONOMY

31. --INCREASE NORWEGIAN UNDERSTANDING OF US POLICIES ON THE INTERNATIONAL ECONOMIC ISSUES.

32. THE EMBASSY WILL COOPERATE WITH USIS IN DEVELOPING HIGH LEVEL PROGRAMS ELUCIDATING US POSITIONS ON THE NORTH/SOUTH DIALOGUE, COMMODITIES, COMMON FUND, MULTILATERAL TRADE NEGOTIATIONS, ENERGY, FINANCE AND SUSTAINED LONG-TERM GROWTH WITHOUT UNEMPLOYMENT.

33. DURING THE COMING YEAR WE WILL STRESS IV NOMINATIONS OF KEY PERSONS IN THE PUBLIC AND PRIVATE SECTORS INVOLVED IN FINANCIAL, ENERGY, AND NORTH/SOUTH MATTERS, AND THE MEDIA.

34. -- MONITOR CLOSELY NORWAY'S ENERGY POLICIES, ENCOURAGING NORWEGIANS TO MAINTAIN MOMENTUM IN THE EXPLORATION AND EXPLOITATION OF NORTH SEA OIL RESOURCES.

35. THE EMBASSY ECONOMIC SECTION WILL CONTINUE TO KEEP THE NORWEGIAN GOVERNMENT AND INDUSTRY APPRAISED OF THE IMPORTANCE WE ATTACH TO THE NORWEGIAN CONTRIBUTION TO REDUCED OECD ENERGY DEPENDENCE.

36. IN OUR CONTACTS IN GOVERNMENT AND INDUSTRY, WE WILL GIVE EMPHASIS TO THE NEED FOR TIMELY PLANNING FOR ENERGY

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DEVELOPMENT, INCLUDING GREATER ATTENTION TO CONSERVATION.

37. --FOSTER A NONDISCRIMINATORY ENVIRONMENT FOR US FIRMS  
AND PRODUCTS IN NORWAY

38. THE EMBASSY WILL, AS APPROPRIATE, UNDERTAKE REPRESENTATIONS  
TO NORWEGIAN AUTHORITIES, SEEKING TO HAVE PERTINENT REGULATIONS  
INTERPRETED TO PERMIT US INSURANCE FIRMS TO PLAY A MORE  
ACTIVE ROLE IN NORWAY.

39. WE PLAN TO MAKE REPRESENTATIONS TO THE BANKERS ASSOCIATION  
AND THE GON WITH A VIEW TO US BANKS EVENTUALLY BEING ALLOWED  
TO OPERATE IN NORWAY ON THE SAME BASIS AS NORWEGIAN BANKS  
OPERATE IN THE US.

40. --ASSIST US FIRMS TO PROMOTE THEIR PRODUCTS AND SERVICES.  
WE WILL MAINTAIN OUR COMMERCIAL PROGRAM CAMPAIGNS AND  
US DEPARTMENT OF COMMERCE SERVICES TO INTRODUCE NEW AMERICAN  
BUSINESS TO NORWAY.

41. THE EMBASSY WILL EXPAND CONTACTS AMONG AMERICAN FIRMS  
ALREADY IN NORWAY TO ENCOURAGE THE USE OF EMBASSY FACILITIES  
AND PROGRAMS IN PROMOTING THE SALE OF US PROJECTS AND SERVICES.

#### V. SERVICES TO US CITIZENS--PROMOTION OF TRAVEL

42. --ASSURE THE MAXIMUM UTILIZATION OF CONSULAR RESOURCES  
TO PROVIDE SERVICES TO UNITED STATES CITIZENS, TO FACILITATE  
TRAVEL TO THE UNITED STATES AND TO INSURE ADEQUATE REPRESENTATION  
IN THE STAVANGER AND BERGEN OIL COMMUNITIES.

43. WE PLAN, FOR THE NEAR TERM, TO INITIATE REGULAR CON-  
SULAR VISITS TO BERGEN.  
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## Message Attributes

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